

John Wallace
Associate Consultant
BA MA



Key Skills

- Third sector organisational development
- International development
- Workshop/Training facilitation
- Project management
- Qualitative and quantitative research methods
- Data analysis
- Social impact assessment methodologies
- Drafting of guidance materials
- Social finance models
- Social enterprise support
- Funding support and advice

Experience

John works with FSquared on an Associate basis. He is currently working to establish projects for the FSquared Foundation, a charity dedicated to increasing the impact and sustainability of resources on disadvantaged and excluded groups. John also has a part-time contracted position as the Director of International Partnerships at Retrak. This involves developing donor relations, preparing funding proposals and building fundraising capacity for this international street children NGO which operates in Africa.

John also operates his own freelance fundraising consultancy called Sustainable Funding Solutions. This involves him providing specialist expert advice and support in all aspects of project design and fundraising as well as monitoring and evaluation, training, planning and strategy development.

Experience

Project	Organisation	Role
Government Modernisation Fund	East Lancashire Education Business Partnerships	Worked with several voluntary sector organisations, review of bidding/tendering strategy, identification of strengths and weaknesses, development of partnership strategy for tenders
Head of International Partnerships	Mines Advisory Group	UK based post responsible for a team of eight people who deliver and coordinate all of the organisation's fundraising activity
Head of Resources	The Big Issue in the North Trust	Responsible for all the Trust's fundraising activities (statutory, trusts & foundations and public appeals) including planning and delivery of fundraising strategies
Principal European Officer	Liverpool City Council	Responsible for coordinating the City Council's applications and reporting on the European Social Fund (ESF) and the European Development Fund (ERDF) under Merseyside's Objective One status